



Forsentra Federal, LLC is a Virginia small business that helps federal contractors win and deliver work at the Department of Veterans Affairs (VA), the Defense Health Agency (DHA) and across federal health. We combine relationship-led capture and business development representation with teaming and workforce support, so our clients compete with the right strategy, the right partners and the right people.

CORE COMPETENCIES

- **Capture and Business Development.** Opportunity identification, qualification, pursuit planning and account strategy across pre-award and post-award phases.
- **Contract BD Representation.** Dedicated business development presence in the federal health market, including industry engagement, relationship development with primes and agency stakeholders, and pipeline management on the client's behalf.
- **Teaming and Partner Alignment.** Identifying, vetting and brokering teaming partners, including exclusive teaming arrangements, for VA, DHA and federal health pursuits.
- **Market and Opportunity Intelligence.** Forecast tracking and opportunity analysis using GovWin, SAM.gov and AI-supported research.
- **Relationship-Led Account Growth.** Client relationship management and account development with federal program, delivery and capture teams.
- **Workforce and Delivery Support Strategy.** Planning how talent and staffing will meet program requirements after award.

DIFFERENTIATORS

Established VA Network

Long-standing relationships across VA-focused industry leaders and partner companies.

Mentor-Backed Access

A trusted group of industry mentors who help open doors across the VA ecosystem.

Disciplined on Conflicts

We never represent or advise competing teams on the same pursuit.

Both Sides of Award

Founder experience across capture and delivery, so strategies are built to win and to deliver.

Data-Driven Approach

AI-supported analysis combined with GovWin, SAM.gov and Salesforce to guide pursuit decisions.

Mission-Personal Commitment

A personal commitment to the missions that serve veterans, service members and their families.

COMPANY DATA

LEGAL NAME	Forsentra Federal, LLC
UEI	Pending SAM.gov
CAGE	Pending
SIZE	Small business
ENTITY	Virginia LLC, founded 2026
PSC	R408, R499, R707
CUSTOMERS	VA (VHA, OIT, VBA), DHA, federal health integrators and partners
VEHICLES	Available via teaming partners
PAYMENT	Government purchase card, ACH

NAICS CODES

- 541611^P** Administrative Management and General Management Consulting
- 541618** Other Management Consulting Services
- 541612** Human Resources Consulting Services
- 541519** Other Computer Related Services
- 541512** Computer Systems Design Services

P = primary NAICS

FOUNDER EXPERIENCE

Corey M. Forst Sr., Founder and Principal. Federal account management and business development experience across federal civilian, federal health, state and local, defense and intelligence-related markets, spanning pre-award capture and post-award delivery for enterprise integrators and small and mid-sized firms. Experience includes exclusive teaming agreements for staffing-provider roles and a named-partner role on a \$1B+ award with a large public-sector integrator. Program support has spanned aviation, health oversight, IT operations and education data center work.

Founder experience reflects work performed with prior employers and is not Forsentra Federal contract past performance.

WAYS TO ENGAGE

Capture and BD Advisory

Ongoing pipeline review, qualification and pursuit planning.

MONTHLY RETAINER

Contract BD Representation

Your business development presence in the federal health market.

MONTHLY RETAINER

Opportunity Deep Dive

Full assessment of one pursuit with a bid or no-bid recommendation.

FIXED FEE

Teaming Facilitation

Partner identification, vetting and introductions for a specific pursuit.

FIXED FEE